



# PARTNER WITH GRUNDFOS SERVICE & SOLUTIONS

At Grundfos we're committed to our customers and providing quality service solutions for all pumps. We want to partner with local service businesses that share our commitment to excellence.

The Grundfos Authorized Service Partner (ASP) Program combines local market knowledge with in-depth technical expertise to deliver quality service offerings to customers. We work with our ASPs to enhance their service capabilities and jointly develop and implement strategies. Our goal is to drive business growth for customers, partners and Grundfos.

## GRUNDFOS SERVICE & SOLUTIONS - U.S.

- 6 Grundfos Service Center locations
- 60+ Grundfos Service employees
- 485,000+ Grundfos brand pumps installed across the U.S.

## SERVICE OFFERED

(Via Grundfos Service Centers & ASP network)

- Installation Assistance & Operation
- On-Site & In-House Repair & Maintenance
- Energy Optimization Consultancy
- Condition Monitoring of Pumps & Rotating Equipment
- Full Line of OEM Spare Parts & Accessories
- Remote Monitoring of Pumps & Equipment



be think innovate



**GRUNDFOS**  
AUTHORIZED SERVICE PARTNER

### WHY BECOME A GRUNDFOS AUTHORIZED SERVICE PARTNER?

**Growth Opportunities:** Recognition within the market as an ASP for Grundfos and other brands we manufacture: PACO, Yeomans, Sewer Chewer, Chicago Pump and Morris.

**Lead Sharing:** Qualified lead referrals from our customer service team, lead reporting tool and events.

**Specialized Training:** Online and face-to-face training developed specifically for Grundfos ASPs conducted by our experienced trainers. Exposure to the latest service techniques and tools.

**Dedicated Technical Support:** Preferential access to Grundfos technical support teams, Grundfos Service Centers and equipment.

**Marketing Resources:** Customized welcome package with clothing, signage and promotional items. Use of our exclusive ASP portal with links to service literature, video case stories and co-branded materials.

**Networking Opportunities:** Access to our network of Grundfos ASPs for feedback and support on business cases, sales and marketing activities. Additional access to customer contacts through our installed base records.

### HOW DOES THE PARTNERSHIP WORK?

Potential ASPs will be assessed based on their location, competencies, equipment and market reach. Once approved, a business plan and ASP geographic territory will be established based on service capabilities, sales goals and market needs. Within this territory, the ASP will be eligible to complete service and warranty activities on behalf of Grundfos.

Technical training, service leads and support will be provided to the ASP throughout the year to help them meet defined goals. An in-depth review will be conducted on an annual basis to analyze progress and outline growth opportunities for the coming year.

### INTERESTED IN GROWING YOUR BUSINESS?

Contact Grundfos Service & Solutions for more details on the ASP Program and to learn how you can apply.

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For more information visit: [www.grundfos.us/ASP](http://www.grundfos.us/ASP)

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